

# CANBERRA **INVESTMENT** SHOWCASE



Thursday 5th July 2018  
10.00am to 2.00pm  
Collision 8, Singapore



# INTRODUCTION

## CANBERRA, AUSTRALIA

Canberra is a progressive city, shaped by all, with opportunities for all, no matter where they come from. Our city provides an exciting environment for education, research, science, tech and politics to collaborate and allow powerful ideas to incubate, accelerate and grow. With unrivalled access to world class institutions, the city has fostered the careers of musicians, poets, inventors, philosophers and Nobel Prize winners.

Our creative start-up and business culture has an appetite for new thinking and we embrace the challenge to break new ground and deliver innovative solutions that will create enduring value and an unparalleled sense of place.

Recently being recognised as one of the World's most liveable cities, striving to be a world leader in renewable energy and having the youngest median age in Australia, it is easy to see that beneath it's polished surface, our city conceals more of an urban and unconventional undertone.



# SPEAKERS

## **ANDREW BARR**

ACT Government Chief Minister

Andrew Barr is Chief Minister of the Australian Capital Territory. He has been an Australian Labor Party member of the ACT Legislative Assembly since the 5th of April 2006 and was elected as Chief Minister on the 11th of December 2014. He is a proud Canberran, a social progressive, economic reformer and sports lover. The Chief Minister has a bold vision of a renewed Canberra that will be at the forefront of 21st Century innovation and will continue to be one of the world's most liveable cities.

## **BRUCE GOSPER**

Australian High Commissioner to Singapore

Bruce Gosper was previously CEO of Austrade, the Australian Government agency responsible for promoting trade, investment and international education, and tourism policy, programs and research. Prior to Austrade, Mr Gosper was Deputy Secretary with the Department of Foreign Affairs and Trade and Australia's senior trade policy official, responsible for all trade negotiations.

His career includes serving as Ambassador and Permanent Representative to the World Trade Organization (WTO) in Geneva. During that time Mr Gosper chaired the WTO General Council and the WTO Dispute Settlement Body. Mr Gosper is a current member of the Asia Society Advisory Council.

## **NICK MCNAUGHTON**

CEO ANU Connect Ventures / Significant Capital Ventures

Nick has a long track record of helping to build and grow early-stage companies. He has been a successful angel investor, business mentor, and CEO of a number of investment funds. He is a former Chair of Capital Angels and was a founding member of Sydney Angels. Nick has an MBA from the University of South Australia and is a Graduate member of the Australian Institute of Company Directors.

# AGENDA

<b>09:30am</b>	Event Registration	
<b>10:00am</b>	Welcome	<b>Nick McNaughton</b>
<b>10:10am</b>	Opening remarks	<b>Bruce Gosper</b> Australian High Commissioner
<b>10:20am</b>	Why invest in Canberra?	<b>Andrew Barr, MLA</b> Chief Minister
<b>10:30am</b>	Investor Showcase - Pitches	
<b>12:30pm</b>	Closing remarks	
	Networking and Lunch	

# ECOSPECTRAL



## ABOUT

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Ecospectral's BRIM is a nervous-system for buildings providing deep knowledge and actionable intelligence about occupant behaviour patterns, physical plant behaviour patterns and environment data. Yielding higher occupant safety and comfort while responding to energy needs with real-time fine grained demand management, real-time control and response as well as pattern analysis, anomaly detection and optimisation.

This serves building owners with a more valuable building that adapts to renewable power and batteries, including real-time demand management. It serves building managers with a detailed analysis on their buildings state and provides occupants with more services for a better work and living environment.

## CONTACT

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**David Keightley**

CEO

(+61) 412480550

david.keightley@

ecospectral.com.au

## INDUSTRY

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Building Tech

## ESTABLISHED

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2012

## EMPLOYEES

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4

## LOCATION

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Canberra, Australia

## WEBSITE

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ecospectral.com

## TWITTER

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@ecospectral

# LIQUID INSTRUMENTS



## ABOUT

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Liquid Instruments are disrupting the test and measurement industry with a new class of software-enabled hardware.

They employ advanced digital signal processing implemented on Field-programmable gate arrays (FPGAs) to replace multiple pieces of conventional equipment at a fraction of the cost and with a drastically improved user experience.

Liquid Instrument's end game is to convert test and measurement from a hardware market to a software industry.

## CONTACT

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**Daniel Shaddock**

CEO

(+61) 402783342

daniel@

liquidinstruments.com

## INDUSTRY

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Instrumentation Tech

## ESTABLISHED

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2014

## EMPLOYEES

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17

## LOCATION

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Canberra, Australia

## WEBSITE

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liquidinstruments.com

## TWITTER

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@LI\_Global

# MINERAL CARBONATION INTERNATIONAL



## ABOUT

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Mineral Carbonation International (MCI) has built a platform for transforming the abundant amounts of CO<sub>2</sub> from industry into valuable products for industry. This newly emerging industry is called carbon utilisation. From July 2018 MCI has been given approval by its funders Commonwealth Government, NSW Government and chemicals giant Orica to progress to commercialisation and move ahead with the many projects it has been approached to partner with in Singapore, Taiwan, Australia, China and Europe.

The value of its market has been independently assessed at US\$1 Trillion by 2030. MCI is seeking to raise VC investment to pursue its growth into market opportunities.

## CONTACT

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**Marcus Dawe**

CEO & Managing Director  
(+61) 419722386  
marcus.dawe@  
mineralcarbonation.com

## INDUSTRY

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Clean Tech

## ESTABLISHED

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2013

## EMPLOYEES

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8

## LOCATION

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Canberra, Australia  
Newcastle, Australia

## WEBSITE

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mineralcarbonation.com

## TWITTER

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@marcus\_canberra

# MULLION GROUP



## ABOUT

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The Mullion Group is an Australian based software and consulting company, internationally recognised for its expertise in greenhouse gas inventory systems for the land sector.

They are developing a software service for the measurement and projection of land-based greenhouse gas emissions and removals that enables governments and companies to efficiently monitor their greenhouse gas emissions. Through advanced spatial and temporal analytics, the software will empower customers to access carbon markets and meet their environmental reporting obligations. Concurrently, the Mullion Group provides technical support and insights to inform policy makers from governments to international organisations.

## CONTACT

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**Robert Waterworth**

Director

(+61) 428343864

robert.waterworth@

mulliongroup.com

## INDUSTRY

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Clean Tech

## ESTABLISHED

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2014

## EMPLOYEES

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8

## LOCATION

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Canberra, Australia

## WEBSITE

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mulliongroup.com

## TWITTER

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@mullion\_group

# REPOSIT POWER



## ABOUT

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Reposit builds Virtual Power Plants (VPPs) out of distributed energy resources and makes their capacity available to electricity utilities. This creates an opportunity for the owners of solar and battery systems to share in the value of a modern grid, while out-competing fossil fuel based generation in increasingly fast paced electricity markets.

Reposit operates multiple VPPs of varying scales across Australia and is well positioned to take a leadership role in international markets, accelerating the widespread adoption of clean and distributed energy sources.

## CONTACT

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**Dean Spaccavento**

CEO

(+61) 410205362

[dean@repositpower.com](mailto:dean@repositpower.com)

## INDUSTRY

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Clean Tech

## ESTABLISHED

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2013

## EMPLOYEES

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34

## LOCATION

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Canberra, Australia

## WEBSITE

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[repositpower.com](http://repositpower.com)

## TWITTER

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[@repositpower](https://twitter.com/repositpower)

# SIGNONSITE



## ABOUT

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SignOnSite is an award winning construction tech company that leverages the technology in their worker's pockets, providing a greater level of safety and visibility than previously possible on site.

Currently managing over \$2.2B in active projects, the SignOnSite platform helps companies improve site safety and streamline compliance processes by automatically checking workers on and off site.

As the only app on the phone of all site personnel, SignOnSite collates real-time site information for project teams, surfacing insights through data-rich reporting to help management ensure the project is run on time and on budget.

## CONTACT

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**Mitchell Harmer**

CEO

(+61) 423583377

[mitch@signonsite.com.au](mailto:mitch@signonsite.com.au)

## INDUSTRY

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Construction Tech

## ESTABLISHED

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2013

## EMPLOYEES

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8

## LOCATION

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Canberra, Australia

Melbourne, Australia

## WEBSITE

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[signonsite.com.au](http://signonsite.com.au)

## TWITTER

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[@signonsite](https://twitter.com/signonsite)

# SKOOLBO



## ABOUT

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Skoolbo is a learning media company whose flagship reading and maths program is used by over 50,000 primary schools in US, UK, AUS and NZ.

Recently they have expanded to the preschool market with the creation of over 50 hours of singing and dancing video content for 3 to 6 year olds.

ChuChuTV and Skoolbo have worked together to produce ChuChuSchool, an amazing offer for preschoolers and their parents. ChuChuSchool YouTube has rolled out in English (Western) with companion apps coming soon.

## CONTACT

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**Colin Brown**

COO

(+61) 135685089

colin.brown@skoolbo.com

## INDUSTRY

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Ed Tech

## ESTABLISHED

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2010

## EMPLOYEES

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15

## LOCATION

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Canberra, Australia  
London & Singapore

## WEBSITE

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skoolbo.com.au

## TWITTER

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@skoolbo

# STAKONE



## ABOUT

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StakOne provides the world's best way to manage, track, and perform repetitive tasks that occur in businesses around the world. StakTask enables managers and business owners to track tasks which improves staff productivity, accountability, compliance, and allows off site managers to track store progress.

Currently deployed in McDonald's, Subway, Domino's Pizza, and other quick service restaurants, the solution works anywhere that repetitive tasks need to be managed, and could also include many other business types.

StakOne estimates that the product improves productivity by 10%, reduces staff conflicts by 90%, enables better communications and reduces staff churn.

## CONTACT

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**Raj Mann**

CEO

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raj.mann@stakone.com

## INDUSTRY

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Retail Tech

## ESTABLISHED

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2015

## EMPLOYEES

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5

## LOCATION

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Canberra, Australia

## WEBSITE

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stakone.com

## TWITTER

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@StakOneOfficial

# TODAY'S PLAN

***today's plan***  
*TOMORROW'S RESULTS*

## ABOUT

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Since launching in January 2015, Today's Plan has produced online training tools for cyclists & coaches. They have enjoyed tremendous success in this market, with Team Sky (winner of the past 4 Tour de France bike races) using the platform exclusively. The tools are very popular with coaches, teams and analytical enthusiasts.

Today's Plan is now broadening their market five-fold by offering tools for other sports - especially Triathlon. Already 65% of their business comes from outside Australia. Today's Plan makes structure training as easy to follow as navigation.

## CONTACT

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**Ben Bowley**

Managing Director  
(+61) 447441111  
ben@todaysplan.net

## INDUSTRY

---

Sports Tech

## ESTABLISHED

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2014

## EMPLOYEES

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14

## LOCATION

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Canberra, Australia

## WEBSITE

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[todaysplan.net](http://todaysplan.net)

## TWITTER

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[@whatstodaysplan](https://twitter.com/whatstodaysplan)

# ABOUT CANBERRA INNOVATION NETWORK



The Canberra Innovation Network launched in November 2014 on the back of a progressive local government and collaboration between Canberra's world class education and research institutions, who now represent our Foundation Members.

The Canberra Innovation Network houses and collaborates with 12 programs, has had more than 24,000 visitors and has helped more than 800 budding entrepreneurs and SMEs through its lean innovation focused education.



CBRinnovation



@cbr\_in



@cbr\_in





CANBERRA  
INNOVATION  
NETWORK

In partnership with



## FOUNDATION MEMBERS



Australian  
National  
University



Canberra Institute  
of Technology  
TECHNOLOGY. INNOVATION. SKILLS.



UNIVERSITY OF  
CANBERRA



## GOLD PARTNERS

KING & WOOD  
MALLESONS



OPTUS

## SUPPORTED BY



ACT  
Government